

Entergy Arkansas, Inc.
2011-2013 Commercial & Industrial Prescriptive Program Manual



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Table of Contents

PROGRAM OVERVIEW	1
Program Description	1
Program Objectives	1
Program Management & Contacts	2
Program Roles	2
Program Changes	2
The C&I Prescriptive Program is a Trade Ally-Driven Program	3
PROGRAM ELIGIBILITY	4
Participant Eligibility	4
Trade Ally Eligibility	4
PROGRAM INCENTIVES	6
Measures & Incentive Levels	6
Example - Typical Commercial Facility Project	6
Incentive Basis	8
Project Application Process	8
Incentive Reservation/Application Process	9
Incentive Payment Process	9
Limits on Participation	9
PROJECT PARTICIPATION PROCESS	10
QUALITY MANAGEMENT SYSTEM	12
Quality Assurance	12
Quality Control	12
Customer Communication	12
ADDITIONAL NOTICES AND DISCLAIMERS	13
Entergy Arkansas, Inc. and/or CLEAResult	13
Participating Trade Allies	13
FREQUENTLY ASKED QUESTIONS (FAQS)	14

PROGRAM OVERVIEW

Program Description

The Commercial and Industrial (C&I) Prescriptive Program is offered to non-residential retail customers of Entergy Arkansas, Inc. (EAI). The Program is designed to will help customers like you operate your buildings more efficiently by further developing your understanding of the technical and financial benefits of investing in energy efficiency and developing a plan to make energy efficiency improvements to your facilities. Customers like you enrolling in the Program are referred to as Program Participants (Participants).

You will receive direct cash incentives for completing qualifying energy efficiency projects. Non-cash Program benefits also may be available to you such as education and application assistance.

The C&I Prescriptive Program builds upon EAI's Quick Start Standard Offer Program, which has been implemented since late 2007. This Program will utilize the experience gained through that Quick Start Program and streamline the implementation process.

Program Benefits Include

The Program will provide incentives to Participants who make cost-effective energy efficiency investments

Program Objectives

EAI's C&I Prescriptive Program is designed to drive cost-effective energy efficiency in the marketplace, while minimizing the impact of market barriers to your implementation of energy efficiency.

The C&I Prescriptive Program is designed to overcome:

- § Market barriers to the implementation of energy efficiency projects, utilizing a streamlined process that leverages cash incentives for implementing cost-effective projects under the Program. Market barriers addressed by this program include:
- § Lack of EE information and awareness of energy and non-energy benefits
- § Existing perception that energy efficient technologies have high "first costs"
- § Lack of customer understanding about energy efficiency project payback
- § Lack of customer awareness of energy efficient technologies
- § Lack of access to qualified and knowledgeable vendors and installers
- § Absence of tools to quantify savings
- § Limited access to financial capital
- § Potential split incentives between owners and tenants in leased spaces
- § Promote cost-effective energy efficiency projects that maximize the net benefit to both you and the utility
- § Educate Trade Allies to Transform the market through training, education and the implementation of the Program to make energy efficiency a primary consideration for EAI customers

Program Management & Contacts

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Energy Efficiency Solutions Center ("EESC")

Phone: 1-877-212-2420

Program Roles

Program Sponsor: EAI

Program Implementer: CLEAResult

Participants: EAI Customer

To participate in the program, Participants must:

- § Submit a Project Application to reserve incentives for qualifying energy efficiency projects
- § Contact the Program Implementer to schedule a pre-inspection
- § Execute the Participation Agreement
- § Exert its best efforts to approve, fund, install and report projects before the end of Program year
- § Contact the Program Implementer when projects are completed to schedule a post-inspection
- § Provide access to Program Implementer staff, as well potentially as Evaluation, Measurement, and Verification (EM&V) contractor staff, to facilities both before and after project completion for inspection of the baseline and post-retrofit condition as required

Trade Ally:

To participate in the program as a Trade Ally, the Trade Ally shall:

- § Execute the Trade Ally Agreement
- § Complete required training(s) and adhere to Program guidelines set out in this Program Manual
- § Perform all work to the required standards of the Program
- § Install eligible energy efficiency measures and submit appropriate documentation as requested by Program Implementer
- § Review the pre-inspection report and confirm that Program Implementer has included every eligible Project in that report

Program Changes

The C&I Prescriptive Program is a new Program developed from the 2007 Quick Start Standard Offer Program. This Program was designed to overcome certain limitations that were identified the Standard Offer Program and to incorporate certain elements at the direction of the Arkansas Public Service Commission. The Program changes primarily include:

- § Incentives rates have been updated and are now based on annual energy savings (kWh).

- § Qualifying measures are prescriptive only and Measurement and Verification (M&V) is not required for prescriptive measures.
- § After completing the project and receiving incentives, you may be contacted by an independent evaluator to verify information gathered by the Program and/or to review on-site equipment installation

The C&I Prescriptive Program is a Trade Ally-Driven Program

The C&I Prescriptive Program is intended to be driven by the equipment suppliers and installers, referred to herein as trade allies, within the market. As such, this Program has been revised to have the Program Implementer work with the trade allies and you to review and expedite all project applications and incentives.

PROGRAM ELIGIBILITY

Participant Eligibility

Any C&I customer that receives electric service from EAI is eligible for the C&I Prescriptive Program at facilities taking electric service from EAI. For purposes of this program, a customer is defined by a single Tax ID number. Organizations with multiple locations are considered a single customer, regardless of how many EAI account numbers they may have.

Although all C&I customers are eligible for incentives under this program, Program Assistance may be offered to certain qualifying C&I customers. In order to qualify for Program Assistance (*e.g.*, as facility surveys and administrative assistance for the application process), you must propose a qualifying project with estimated annual savings greater than 10,000 kWh at a single facility (or at each facility in multi-site projects). However, you will still receive assistance from the Program in completing the required calculations and documentation. Please note that while the Program is offered to all C&I Participants, due to a limited budget, not all interested Participants may have the opportunity to participate in a given Program year.

See the Program Participation section of this document for further information regarding the enrollment process and documentation.

Trade Ally Eligibility

Trade Allies are members of various trades that meet all Program qualifications and standards (listed below). Trade Allies are eligible to participate in the Program and will have their entity name on a list of eligible trade allies that may be given to you. Trade Allies may continue to participate in the Program as long as they maintain compliance with all Program requirements.

To participate, Trade Allies must sign a Trade Ally Agreement, and receive training as required by the Program guidelines. Additional training will be provided as needed to ensure the proficiency of the Trade Ally. The level of trade ally participation (*i.e.*, number and type of completed projects in which the Trade Ally has been involved) will be included on the Trade Ally list for the Participants to consider in selecting appropriate trade allies for their projects. Details on the training, tools, and performance are listed below:

Technical Requirements for the Trade Ally include:

- § Understanding of basic building science principles, and;
- § Completion of Program-required best practices training(s).

Business Requirements for the Trade Ally are:

- § Demonstrate the capability to conduct business successfully by providing ONE of the following:
- § Satisfactory Dun and Bradstreet Rating, or
- § Specific evidence of business capacity including at least two of the following:
 - A satisfactory banking reference;
 - A minimum of three satisfactory professional/trade references, such as suppliers of materials, tools, credit and;
 - Confirmation that the principals in the business have a satisfactory individual credit score with no outstanding liens or judgments.

Tools Required for Trade Ally:

- § Participating trade allies own, use and maintain all tools used so that all materials may be installed to manufacturer specifications.

Quality Performance Requirements for Trade Ally:

- § The Trade Ally, upon request from Program Implementer, and at no additional cost to you, shall make reasonable repairs or corrections to work that the trade ally has performed to bring such work up to the Program standards. The repairs or corrections are to be completed within the timeframe specified by Program Implementer. The Trade Ally also agrees to take steps to ensure that future work will comply with the Program standards.

PROGRAM INCENTIVES

Measures & Incentive Levels

A Project, for Program purposes, is defined as one (1) proposed measure at one (1) facility owned and/or operated by you.

All measures must be identified in the pre-Installation Inspection report and meet the following requirements:

- § Must result in a measurable and verifiable reduction in energy usage (kWh)
- § Must produce energy savings through an increase in energy efficiency
- § Must be cost effective as defined by the Program
- § New equipment must exceed minimum equipment efficiency standards

The incentive rates for this Program have been designed to maximize the inclusion of cost-effective measures where commercial "deemed savings" exist. The incentives for measures are listed below. These rates are set at levels that are intended to persist through 2013; however the Program reserves the right to adjust incentives at any time. Any such adjustments to incentives will be applied prospectively, and not to those participants for whom an executed Participation Agreement has been received.

Figure 1: Incentives Levels

Measure Type*	Incentive Rate (per kWh)
New Construction (including lighting and HVAC equipment)	\$0.09
All Prescriptive Retrofit Measures	\$0.09
<i>*Note that no project will be provided incentives that exceed 75 percent of the sum of the incremental measure costs.</i>	

Example - Typical Commercial Facility Project

This example is provided to illustrate a possible scenario that might exist at a reasonably large industrial facility and the manner in which the necessary calculations are performed. Hypothetical existing conditions and sample proposed retrofits are listed in the table below, with example calculations of energy savings, incentives, and simple payback. Note, however, that the data set forth below is not necessarily indicative of what a Participant will realize at their facility, but rather simply to allow you to understand better how the program will operate and the potential value of a "Prescriptive" project at your facility.

Entergy Arkansas, Inc.
2011 - 2013 Commercial and Industrial Prescriptive Program Manual

Existing Conditions	Proposed Retrofits	Annual Energy Savings (kWh)	Assumed Blended Electrical Rate (\$/kWh)	Annual Energy Savings (\$)	Entergy Base Incentive Rate	Entergy Bonus Incentive Rate	Total Incentive Amount (\$)	Est. Project Cost (\$)	Est. Simple Payback (Yrs)
(850) 2'x4', 4 lamp T8 with electronic ballasts with no occupancy controls in the office area	(850) 2'x4', 2 lamp T8 fixtures with premium efficiency ballasts and add occupancy controls in some areas	164,934	\$0.080	\$13,195	\$0.09	\$0.00	\$14,844	\$63,036	3.7
(40) 60 watt incandescent bulbs	(40) 16 watt compact fluorescent bulbs and add occupancy sensors in some areas	4,927	\$0.080	\$394	\$0.09	\$0.00	\$443	\$1,600	2.9
(1) 200 ton air-cooled chiller that is 28 years old and exhibits reliability problems	Instead of buying a new minimum efficiency chiller, replace the 200 ton air-cooled chiller with a high efficiency chiller (project cost is based only on the incremental cost from a standard efficiency chiller)	30,895	\$0.080	\$2,472	\$0.09	\$0.00	\$2,781	\$14,700	4.8
TOTALS		200,755		\$16,060			\$18,068	\$79,336	3.81

In this hypothetical example, the total annual savings would be approximately 200,755 kWh, resulting in an estimated \$16,060 in annual savings to the hypothetical customer, assuming the blended rate for usage. The estimated cost of this project (using the above simulation) is \$79,336, with an estimated incentive of \$18,068. If the facility was to make these upgrades, the net project cost to you (after incentive) would be \$61,268, yielding an approximate 3.8-year payback.

Figure 2: Program Measures

Measure Type	Measure Description
Improved Building Design (New Construction Only)	Incentives are given to buildings that are built above and beyond the required energy codes. These measures will be incentivized as a part of the individual measure type (lighting, lighting controls, HVAC, etc.).
Lighting Retrofit	Lighting retrofit projects replace existing lighting systems with more efficient lighting systems. A variety of high efficiency fixtures, ballasts, and lamps produce equivalent light levels as previous technologies while consuming less energy. For instance, T12 fluorescent lamps and magnetic ballasts can be replaced with more efficient lighting systems such as T8 fluorescent lamps with electronic ballasts. Metal halides may be replaced with systems such as T5 fluorescent lamps with electronic ballasts or compact fluorescents. There are a variety of lamp and ballast combinations that are eligible for this Program depending on the current technology installed at a facility.
Lighting Controls	Automatic lighting controls save energy by turning off or dimming lights at times when they are not necessary. Many different varieties of sensors are available including passive infrared (PIR), dual-technology, integral occupancy sensors, and photocells, which can be coupled with a variety of control strategies including day lighting controls; occupancy controls timer controls, and time clocks. For certain conditions, light reduction and automatic controls are mandatory for new construction and affected retrofit projects.
HVAC Replacement	For existing buildings and New Construction, inefficient (non-ENERGY STAR) heat pumps and air conditioning units are eligible to be replaced with ENERGY STAR qualified units. Eligible units for replacement include small split system and single package air conditioners and heat pumps.

Chiller Replacement	<p>Chillers are commonly used to provide cooling for a variety of building types and process loads. The most common applications are for larger cooling loads (e.g. 50 to 100 tons and greater).</p> <p>This measure applies to the replacement of air-cooled and water-cooled chillers with more energy efficient chillers.</p>
Kitchen and Plumbing Upgrades	<p>There are a number of kitchen measures that are eligible for upgrades or replacement:</p> <ul style="list-style-type: none"> § Low Flow Pre-rinse spray valves § Low Flow Faucet Aerators § Low Flow Shower Heads § Energy efficient dishwasher § High efficiency electric combination ovens § High efficiency fryers § Energy Star® steam cookers
Refrigeration	<p>There are a number of refrigeration measures that are eligible for upgrades or replacement in EAI Programs:</p> <ul style="list-style-type: none"> Evaporator fan upgrades to EC motors Anti-sweat heater controls Refrigerated door gaskets

Other energy efficiency measures not specifically listed in the table may be eligible under this Program. Measures not specifically listed can be evaluated on a case-by-case basis and are subject to approval by the Program Implementer.

Incentive Basis

In general, cash incentives received through the Program will be based on a project's reduction in energy consumption as determined pursuant to this Program Manual and the APSC's approved Deemed Savings calculations. Savings for this Program will be calculated using Deemed Savings or Program approved engineering calculations.

Deemed savings are standardized savings values or simple formulas for a range of measures in representative building types. This approach is suitable for a variety of projects where energy savings may be estimated to a reasonable degree of accuracy without additional M&V. Variables such as operating hours and energy consumption of existing equipment are assumed in these cases according to previously gathered field data or deemed savings values based on industry standards.

Project Application Process

For purposes of this program, a Project is defined by a set of proposed energy savings measures included in a single project application. Projects that include a range of measure types are encouraged.

All projects must meet the following requirements:

- § **Minimum Project Size:** Each project for which an application is submitted should target a total estimated energy reduction of at least 10,000 kWh. As mentioned previously in the Participant Eligibility section of these manual, projects of less than 10,000 kWh will be accepted as well; however such projects will receive limited assistance from the Program Implementer.

Project Costs: Projects must pass a cost-effectiveness test in order to be eligible for incentives. In order to evaluate this, all project costs must be submitted to the Program Implementer before incentive funding can be applied for and reserved. This includes the estimated cost of the equipment and its installation.

Cash incentives are subject to availability and existing reservations. Incentives will be reserved in the order in which the Project Applications are received. EAI reserves the right to revise incentive calculations as new data becomes available, subject to availability of funds under the Program's budget. However, revision of incentive calculations will occur only prospectively for measures for which a Project Application has been confirmed by CLEAResult. If the Program is fully

subscribed and funds are unavailable when a project is submitted, a waiting list will be maintained in the order that the submissions were received. These projects will become eligible for incentives as funds become available.

Incentive Reservation/Application Process

In order to receive cash incentives for installation of custom measures, you are required to submit the following as part of your completed Project Application:

- § Completed project application.
- § Executed Participant Agreement
- § New equipment specifications.
- § Project cost information (invoices, receipts of new equipment, and service costs)

Upon receipt of a signed Project Application, the Program Implementer will review the application for completeness and eligibility, and then send notice through electronic mail to you that incentive funding has been reserved for the project(s). The Program Implementer also will contact you to schedule a pre-Installation Inspection of your facilities for purposes of confirming the information that is submitted in the Project Application. The anticipated Project completion date should be communicated to the Program Implementer, which date should provide adequate time for final post-Installation inspection prior to receiving the incentive payment. The completion date of a Project should not extend beyond November 30 of the current Program year, unless approved in writing by the Program Implementer.

If oversubscription to the Program should arise, you will be placed on a waiting list, in the order of when the Project Application, including the executed Participant Agreement, was received.

Participants on the waiting list may be able to reserve incentive funding for the current Program year if projects are cancelled and funds become available. Otherwise, they will be eligible to reserve funding during the next Program year, but note that the project must be completed in the year in which the funds are reserved.

Incentive Payment Process

Deemed savings projects: You will receive an incentive payment representing 100 percent of the final calculated incentive amount after the project(s) has/have been installed, documented and verified. Incentive funds in excess of the estimated amount will be paid based on final calculated savings only if the Program is not fully subscribed at the time of project completion. To the extent that additional measures are installed that were not identified in the Participant's Application and confirmed through the pre-Installation inspection, you may be eligible for additional incentives for those measures if those measures pass the post-Installation inspection and additional funds are available under the Program budget. You are advised to contact CLEAResult to determine whether additional funds could be available prior to approving the installation of measures that are not identified in the Participant's Application and confirmed in the pre-Installation inspection.

Incentives are paid by check directly to you after as explained above. Checks will be delivered no later than December 30 of the year the project is completed and verified.

Limits on Participation

To ensure incentives are available for multiple projects, no Program Participant and its affiliates may receive more than 20 percent of EAI's Program incentives budget in any funding year.

In the event that there are incentive funds still available after September 1 of the current Program year, you may exceed the 20 percent cap in order to fully subscribe the Program.

PROJECT PARTICIPATION PROCESS

This Program is designed to promote Trade Allies to recruit current or potential Participants to participate in the Program. Once a project and funding have been identified at your facility, you will need to execute a Participation Agreement in order to verify your eligibility in the Program. Once eligibility is confirmed, the Trade Ally should help you fill out technical sections of the Program Application. Once the Participant's Application is complete and accurate, incentive funds offered under the Program will be reserved for the approved projects in the Application. Next, pre-installation inspections will occur, you will be notified through electronic mail if your Applications have passed or failed pre-Installation inspection. Participants whose Applications fail the pre-Installation inspection will be given two additional weeks to modify their Applications and resubmit them. If a revised Application is not received within two weeks of transmittal of the failure notice sent to the you, the reserved funds will be released. Where the Application passes the pre-Installation inspection, you should proceed with best efforts to install the projects set forth in the application. After the projects are installed, you must notify Program Implementer of the project's completion and identify any scope changes to the project from those contained in the Participant's Application. The Program Implementer will work with you to complete any post-project documentation. Once all documentation is reviewed for accuracy, the Program Implementer may schedule a post-installation inspection where final savings will be calculated.

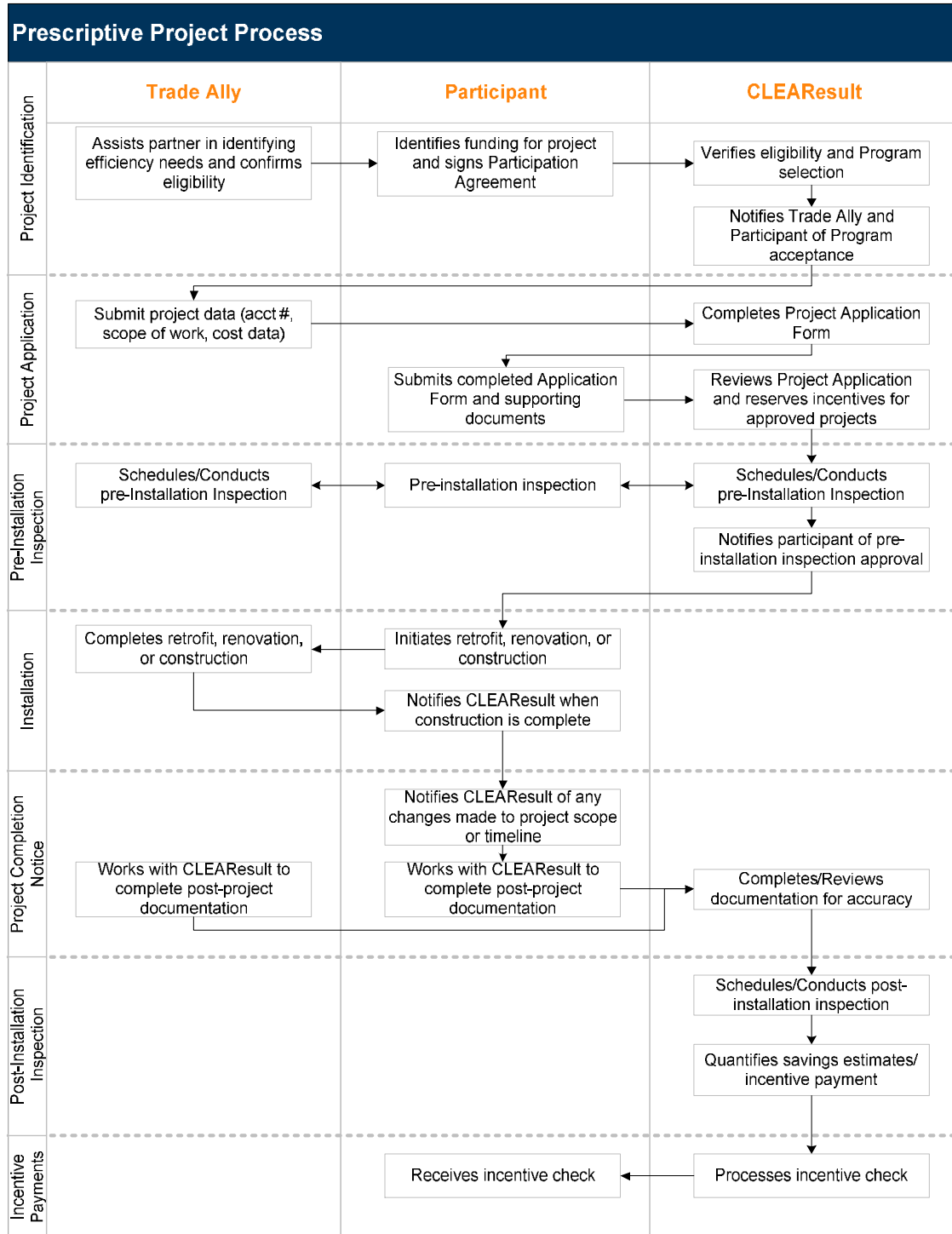
The final savings calculations will provide the basis upon which the Program Implementer will process and prepare the incentive check to you. Incentive checks always will be delivered to you.

Program metrics are subject to annual review based on regulatory requirements, independent evaluation and verification, and other circumstances outside the control of the Program, the Program Implementer, and EAI. Reporting requirements and other documentation could change based upon this review.

After completing the project and receiving incentives, you may be contacted by an independent evaluator to verify information gathered by the Program and/or to review on-site equipment installation. You may be contacted by this independent third party evaluator in the year immediately following the year of participation for the purposes of EM&V.

See figure below for more details on the Program process, which does not include the third-party EM&V discussed herein:

Figure 3: Prescriptive Program Project Process



QUALITY MANAGEMENT SYSTEM

Quality Assurance

Program Process Trainings (QA)	Trade Allies that choose to participate in the Program will attend training that explains the Program process and technical aspects of participation. Where there is no Trade Allies that has chosen not to participate in the Program, the Program Implementer will work with you in order to ensure that all steps are taken to receive an incentive (assuming you qualify for assistance, as described above).
Application Review (QA)	Incomplete Project Applications will be rejected and sent back to you for completion. You do not receive a reservation of incentive funding notice until the Project Application is completed appropriately as confirmed by the Program Implementer.

Quality Control

Post-Installation Inspections (QC)	Completed projects will be subject to a post-Installation inspected as selected on a random sample basis. Typically, this random sample consists of inspecting 20 percent of the qualifying measure(s). If your project fails its post-Installation inspection, additional inspections will be conducted in an attempt to determine whether there is reasonable assurance that the project has been documented and that the actual savings can be verified. In connection with any such inspections, adjustments to the Project Application may be proposed to you to complete and return to the Program Implementer. Depending on the discrepancies found, the incentive amount might increase or decrease.
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Customer Communication

Program Contacts

CLEAResult - Program Implementation Contractor

Customer service: 1-877-212-2420

Email: <mailto:LargeCommercialEAI@clearesult.com>

Entergy – Entergy Arkansas Program Manager

Richard Smith – Entergy Arkansas

ADDITIONAL NOTICES AND DISCLAIMERS

Entergy Arkansas, Inc. and/or CLEAResult

The selection of a Participating Contractor to perform work is the sole decision of the property owner, customer and/or authorized lessee/occupant. Although a list of approved contractors is prepared in connection with this Program, inclusion of a contractor in the Participating Contractor list for the Program does not constitute an endorsement by Entergy Arkansas, Inc., or CLEAResult of any product, individual or company. Work performed by Participating Contractors is not guaranteed or subject to any representation or warranty, either expressed or implied or otherwise, by either Entergy Arkansas, Inc. or CLEAResult. Neither Entergy Arkansas, Inc. nor CLEAResult makes any guarantee or any other representation or warranty, expressed or implied or otherwise, as to the quality, cost, or effectiveness of any product(s) provided or work(s) performed by any Participating Contractor by any such Participating Contractor's employees, subcontractors or suppliers.

Energy efficiency gains are subject to a number of variable conditions and circumstances. While it is the intent of the Program to achieve energy efficiencies at your facilities, neither Entergy Arkansas, Inc. nor CLEAResult guarantees or warrants that any specific energy efficiency gains will be achieved for a particular customer under the Program.

Participating Trade Allies

Each Participating Trade Ally shall, to the fullest extent allowed by applicable law, indemnify, protect and hold harmless CLEAResult, Entergy Arkansas, Inc., their affiliates, their contractors and each of their officers, directors, control persons, employees, agents and representatives (all of the foregoing being herein referred to, individually and collectively, as the "Indemnities") from and against any and all losses, damages, claims, liabilities, costs and expenses (including attorney's fees) that may be imposed on, incurred by, or asserted against the Indemnities or any of them by any party or parties (including, without limitation, a governmental entity), caused by, arising from, relating to or in connection with, in whole or in part, directly or indirectly: (a) such Participating Trade Ally's breach of any provision of its Trade Ally Agreement (b) such Participating Trade Ally's act or omission that results directly or indirectly in any property damage, personal injury or death in connection with the performance of any work by such Participating Trade Ally, (c) any violation of law by such Participating Trade Ally or (d) the treatment, storage, disposal, handling, transportation, release, spillage or leakage by such Participating Trade Ally of any hazardous substance in any form. THIS INDEMNITY SHALL APPLY EVEN IN THE EVENT OF THE CONCURRENT NEGLIGENCE, ACTIVE OR PASSIVE, OF ANY OR ALL INDEMNITEES. Indemnities, respectively, at their option exercisable by written notice to such Participating Trade Ally, may require such Participating Trade Ally to defend any or all suits or claims concerning the foregoing.

FREQUENTLY ASKED QUESTIONS (FAQS)

What is the C&I Prescriptive Program?

The C&I Prescriptive Program is designed for non-residential Participants like you receiving electric service from EAI. The Program is designed to help you operate your buildings more efficiently by understanding the technical and financial benefits of investing in energy efficiency and developing a plan to make energy efficiency improvements via a “deemed savings” approach. Program Participants will receive direct cash incentives for completing qualifying energy efficiency projects.

Who is Eligible for the C&I Prescriptive Program?

Any C&I customer that receives electric service from EAI is eligible for the C&I Prescriptive Program at facilities taking electric service from EAI. For purposes of this program, a customer is defined by a single Tax ID number. Organizations with multiple locations are considered a single customer, regardless of how many EAI account numbers they may have.

Although all C&I customers are eligible for incentives under this program, Program Assistance may be offered to certain qualifying C&I customers. In order to qualify for Program Assistance (*e.g.*, as facility surveys and administrative assistance), you must propose a qualifying project with estimated annual savings greater than 10,000 kWh at a single facility (or at each facility in multi-site projects). However, you will still receive assistance from the Program in completing the required calculations and documentation. Please note that while the Program is offered to all C&I Participants, due to a limited budget, not all interested Participants may have the opportunity to participate in a given Program year.

How Does a Customer Enroll to Participate in the Program?

To join the C&I Prescriptive Program, the you will execute a Participant Agreement with EAI. The Participation Agreement describes the commitments on the part of EAI and the C&I Prescriptive Participant, including the commitments and obligations identified in this Program Manual. Program Implementer staff will contact Participants who submit the Participation Agreement to provide the customer with details on Program participation, benefits, and requirements to begin the Program process

What are the Next Steps After Enrollment in the Program?

After you have joined the Program via a signed and submitted Participant Agreement, you, along with your chosen Trade Ally, identify energy efficiency upgrade projects you wish to undertake. As discussed in this manual, you ultimately will need to submit an Application identifying those projects, which Application will be subject to confirmation by the Program Implementer and through a subsequent pre-Installation inspection.

Who Decides What Energy Efficiency Technologies to Install or Who is to Install Them?

You are the sole determinant for what energy efficiency measures you decide to implement and how they are implemented.

How are the Energy Efficiency Opportunities Determined?

The C&I Prescriptive Program promotes the implementation of several strictly defined energy efficiency measures with defined “deemed savings” that have been pre-calculated and approved for use by the Arkansas Public Service Commission (“APSC”). Once you elect to take advantage of the Program, you check the Program website to choose an approved Trade Ally to perform the energy efficiency upgrades that apply and you desire.

How Much Time Should Participants Expect to Invest in the Program?

We expect Participants in the Program to spend 4-10 hours on Program functions over the course of a year. That is viewed as an advantage of this Program: little time commitment by you is required to realize savings.

What are the Incentives?

The default incentives for eligible energy efficiency measures are based on (kWh) energy reductions. These kWh reductions are based on "deemed savings," which have been submitted to the APSC and already approved for this Program.